Flourishing in Southern California

Two-Time Award Winner Los Angeles County
Most Business-Friendly City
Space

Open space and plenty of room to breathe the fresh air.
Palmdale is located close to the Los Angeles metropolitan area with easy freeway access.

Key Benefits
- Palmdale is located in L.A. County, home to close to 10 million
- Two-Time Award Winner Los Angeles County Most Business-Friendly City
- Palmdale offers some of the most affordable housing in Southern California
- Excellent filming locations close to Hollywood and studios

Distance
- 67 miles to LAX
- 50 miles to Hollywood Burbank Airport
- 55 miles to Los Angeles
- 3-1/2 hours to Las Vegas by car
- 85 miles to the Port of Los Angeles
- 500K+ people reach
People

The people who live and work in the City of Palmdale find a sense of place.

A young population is growing in Palmdale with residents looking to buy property, raise families, and work near home.

<table>
<thead>
<tr>
<th>MEDIAN AGE</th>
<th>POPULATION</th>
<th>POPULATION</th>
<th>MEDIAN INCOME</th>
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<td>32.1</td>
<td>169K</td>
<td>500K</td>
<td>72K</td>
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<td>CITY 106.3 SQ. MILES</td>
<td>REGION 2,200 SQ. MILES</td>
<td>34% INCREASE</td>
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Values

People stay in Palmdale for safe communities, shared values, and high achieving schools for their children.

Palmdale has some of the most affordable housing in Southern California, from large estate-style homes to upgraded apartment homes.
Industry

Palmdale is home to cutting-edge technology in areas of aerospace and manufacturing. We are positioned for growth and ready to support new industry.

“\nThe fact the City took our project from concept to design to operational in approximately eight months was incredible. It shows major companies see Palmdale as a place where they want to be so their businesses can grow and thrive.”

Damian Burke, Partner, Greenlaw Partners
The robust supporting companies rounding out the aerospace industry with engineering, machining, testing, and distribution capabilities are a unique attribute in Palmdale and the Antelope Valley area.

I appreciate the City of Palmdale’s business-friendly approach to continue to keep this project on schedule. Many cities shut down operations during the pandemic, which caused projects that were under construction to stop, but not Palmdale. They kept us moving and that was a huge help.

Andrew J. Eliopulos, President/CEO
A.J. Eliopulos Commercial/Industrial Development Inc.
Incentives

To successfully bring companies to Palmdale, the City is ready to partner with businesses to create their own custom, money-saving incentive program and fast-track start.

You have vision. We have opportunities.

In addition to being selected as a Job Center of California, Palmdale is an L.A. service area for the Foreign Trade Zone (FTZ) program, and a designated area for Opportunity Zone tax credits. California Competes allows business to earn valuable tax credits. The New Market Credit Zone rewards companies who invest in area communities.

Looking to the FUTURE

High-speed rail, the new Palmdale airport, expanded infrastructure and Palmdale as a new Fiber City, are just some of the large projects planned to improve the area for businesses and residents.
The City of Palmdale is heavily invested in job creation and workforce development.

**CAREER TECHNICAL EDUCATION: Aircraft Fabrication & Assembly Program (AFAB)**

The AFAB program offered through Antelope Valley College provides students with entry-level skills for the aerospace industry and experienced students with upgraded skills.

The Antelope Valley has top schools and facilities for certified training in aircraft assembly, engineering, healthcare, and administration.
Community

Palmdale is a family-friendly city with many opportunities to buy a home, shop, play, and provide for growing families.
Residents love working in strong industries while enjoying nature — at lakes, mountains, hiking trails, and parks.
Industry
Top Companies

COME TO PALMDALE

LOCATION
For businesses seeking a strong presence in Southern California, Palmdale offers ample commercial and industrial property at significant price advantages. Located just 55 miles north of Los Angeles, the City has sites ready for immediate development, sizeable parcels for manufacturing or distribution centers, as well as a variety of multi tenant spec and build-to-suit opportunities, all with affordable prices.

Large corporations, aerospace and innovative technology companies have established large scale operations in Palmdale. Businesses who support these industries are relocating as well, attracted to the energy and the opportunities to succeed in this high growth area.

LOGISTICS
Logistics are a key component to any company location. Palmdale’s close proximity to major freeways, the Port of Los Angeles and LAX, gives companies a competitive advantage for distribution while having the added benefit of a clean, open, community-oriented city to do business in.

Pro-business principles are visible in the many investments the City is making to infrastructure and real estate. Manufacturers and distributors build hubs in Palmdale specifically to be adjacent to rail lines.

AEROSPACE and DEFENSE ECOSYSTEM
The Testing and Talent Hub. For decades Palmdale has been a top market in the nation to locate and expand operations for aerospace and defense. Industry icons located here include Boeing, Lockheed Martin Skunk Works, and Northrop Grumman. Our valley also hosts commercial space companies Virgin Galactic, Stratolaunch, and The Spaceship Company, as well as government organizations including Air Force Test Center, NASA Armstrong Flight Research Center, and Air Force Research Laboratory. Whether it is research and development, flight and weapons testing, suppliers, or manufacturing and assembly, Palmdale is an all-inclusive hub for aerospace and defense.

LAND
The City of Palmdale is planning and investing in the future and the influx of new industry to the area. The City encompasses over a 100 square miles of land providing lots of room to grow. Many of these areas are zoned for industrial use which is perfect for businesses looking to expand or relocate. Palmdale offers plentiful opportunities to own land and build custom facilities that meet businesses specific needs. With backbone infrastructure already in place throughout the City, Palmdale is the ideal place to build or prosper.

FILM INDUSTRY
The City of Palmdale enjoys a film-friendly reputation and has a film ordinance that facilitates the promotion and coordination of filming within city limits. The City partners with FilmLA to provide a streamlined one-stop source for all film permits issued in Palmdale. As the entertainment industry continues to seek out areas for filming, Palmdale is thinking ahead, creating a new production space to support the film industry. The entertainment industry and allied services are well represented in the local labor base, providing support services to location filming.
Incentives
The City of Palmdale has a pro-business attitude and an innovative development team with decades of experience managing large-scale projects. Staff specialties include public-private partnerships, National Environmental Policy Act, California Environmental Quality Act, specific plans, development agreements, federal and state grants, renewable energy projects and more.

The City of Palmdale participates in all applicable state tax credit programs, including the New Employment Credit Research and Development Tax Credit, the California Sustainable Energy Entrepreneur Development Initiative, the California Competes Tax Credit and the California Film and Television Tax Credit Program.

AMERICA’S JOB CENTER OF CALIFORNIA. Palmdale is a selected Jobs Center of California location. America's Job Center of California, operated by JVS SoCal, helps employers seeking workers and job seekers to find the resources they need to match the right people to the right positions. All resources and staff are provided at no cost. Visit www.jvs-socal.org for more information.

FOREIGN TRADE ZONE. Palmdale enjoys its own Foreign Trade Zone that offers key advantages to businesses involved in international trade. Thanks to the Zone, you can often defer or eliminate tariffs and duties paid on imported goods until they are sold. This allows you to improve cash flow and better manage inventories while adding value to goods.

OPPORTUNITY ZONE. Palmdale’s designated census tract zones lets businesses invest for valuable tax benefits. Investments made by individuals through special funds in these zones defer or eliminate federal taxes on capital gains.

We appreciate the City of Palmdale's commitment to support local small businesses and for working with the AV Black Chamber of Commerce to open a new office in Palmdale. We can tell businesses with great confidence that they’re working with a very business-friendly city.

Arthur Calloway, Chairman, Antelope Valley Black Chamber of Commerce

Bring your business development challenge to Palmdale and find solutions. Programs offered in Palmdale include:

STREAMLINED DEVELOPMENT PROCESS. The City is committed to streamlining projects through fast-track development approvals to ensure projects are reviewed and entitled quickly.

EB-5 FINANCING. Palmdale is part of LAEDC’s EB-5 Regional Center partnership with CanAm Enterprises, LLC. Palmdale is also eligible to partner with several other EB-5 Regional Centers, making the City well positioned to match qualified projects with EB-5 financing opportunities.

BUSINESS RETENTION LIAISON. Current and prospective business owners have a direct link to City Hall via the City’s business retention liaison, who serves as the key contact to help business owners through the permit and development processes.

SMALL BUSINESS DEVELOPMENT CENTER (SBDC). The City partners with the SBDC to provide high quality business and economic development assistance to small businesses and entrepreneurs, including no-cost business advising and low-cost training to existing and new businesses.

What are the unique incentive programs in Palmdale?

ANTELOPE VALLEY AIR QUALITY MANAGEMENT DISTRICT (AVAQMD). The AVAQMD is the local agency with the primary responsibility for the control of non-vehicular sources of air pollution throughout the Antelope Valley. AVAQMD works with our local agencies and businesses to issue permits to build, alter, and operate equipment to companies under our jurisdiction that either cause, contribute to, or control air pollution.

RECYCLING MARKET DEVELOPMENT ZONE. Palmdale is part of the Los Angeles County Recycling Market Development Zone (RMDZ) which combines recycling with economic development to fund new businesses, expand existing ones, create jobs, and divert waste from landfills. This program provides business and technical assistance, product marketing, and financial assistance to businesses that manufacture a recycled-content product or process materials for recycling.

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Arthur Calloway, Chairman, Antelope Valley Black Chamber of Commerce

Economic Development • 661/267-5125 • 38250 Sierra Highway, Palmdale, CA 93550 • www.cityofpalmdale.org
Ready to Go

SOLID AND GROWING

HIGH DESERT CORRIDOR AND BRIGHTLINE
The future arrival of the California High Speed Rail system, including a multimodal high-speed rail station near the Palmdale Transportation Center, will transform the way residents live, work and recreate in the City of Palmdale. High-speed rail service to the San Fernando Valley and the Los Angeles basin will provide greatly needed travel options for commuters. High-speed rail combined with Brightline West high-speed rail, expanded Metrolink, Amtrak, Greyhound, FlixBus, other bus/transit services, and improvements to key arterials and freeways, will help reduce congestion and air pollution, and provide better travel options for residents.

Regional plans include connecting Brightline West to the California High Speed Rail system in Palmdale via the High Desert Corridor route from Apple Valley, with the line terminating in Las Vegas. As a result, Palmdale residents will be able to travel to Las Vegas, and potentially beyond, via Brightline West in the future.

Access to Major Roadways.
Antelope Valley 14 Freeway, north/south
Golden State 5 Freeway, north/south
Highway 138, east/west
Interstate 10, east/west

LOGISTICAL HUBS
Businesses are equally assisted in their transportation needs through close proximity to Los Angeles, LAX, and the ports of Los Angeles and Long Beach. The Port of L.A. is the busiest container port in North America. With the Port of Long Beach, the adjoining ports act as a major gateway for US-Asian trade. Los Angeles International Airport, 67 miles from Palmdale, is a major international gateway to the U.S. Hollywood Burbank Airport is also easily accessible and located 50 miles south of Palmdale.

The City of Palmdale owns 600 acres adjacent to Air Force Plant 42 and plans to develop the Palmdale Regional Airport. The City has submitted a Joint Use Agreement to the U.S. Air Force to use an existing runway at Air Force Plant 42. The airport is projected to begin operations with three daily flights and grow to six daily flights. Dallas Fort Worth International Airport (DFW) is the targeted hub destination. Commercial air services are predicted to begin in 2023.

INFRASTRUCTURE
There are many new developments happening in Palmdale. Increased capital investment by the City and private entities are ushering in new roads and support systems to sustain business and plan for future growth.

Enhanced Infrastructure Financing District. The City, in partnership with Los Angeles County, has established an Enhanced Infrastructure Financing District (EIFD) inside the boundaries of the City and unincorporated Los Angeles County. This district creates a funding mechanism that facilitates the construction of public infrastructure improvements in the EIFD. A portion of the property tax increment that the City and County receive is specifically restricted to pay for the infrastructure projects listed in the Infrastructure Financing Plan (IFP). An estimated $606 million will be dedicated to the Palmdale EIFD over a 50-year period.

Metrolink. High-speed consumer transportation brings in a workforce from other areas in Los Angeles County.

Fiber City. The City has partnered with SiFi Networks (SiFi) to become a Fiber City through the privately funded rollout of fiber in every neighborhood of the City. SiFi will install approximately 800 miles of fiber in a citywide gigabit network, providing a carrier-grade infrastructure ready to deliver services up to 100 GB to all neighborhoods and commercial areas in the City by 2023. This infrastructure will also assist the future deployment of citywide 5G wireless services.
Livability
Distinct Living

With An Abundance Of Amenities

What determines a good quality of life? Most people want to live in a safe city with excellent schools, clean air, places to shop and dine out, entertainment and venues that encourage a healthy lifestyle. Palmdale has all these features and more.

Activity

Palmdale is a family-oriented community with a young demographic. The City’s median age is just 32.1 years, giving our workforce great vitality. Amenities are varied and plentiful with particular attention to growing families. Entertainment, dining and outdoor activities abound. Frequent special events draw talent from around the globe to the Palmdale Amphitheater and Palmdale Playhouse. Open space is plentiful and many take advantage of Palmdale’s broad vistas and fresh air to take a hike, ride a bike, or enjoy equestrian activities. Both individual and team sports are popular and City facilities include Palmdale’s Best of the West Softball Complex, Pelona Vista Park soccer complex, a National Fitness Court, Hammack Center Roller Hockey Rink, and walking and jogging paths throughout the City. Rancho Vista Golf Course featuring a Ted Robinson-designed 18-hole course and Antelope Valley Country Club featuring a Bill Bell, Sr. design give golf enthusiasts great options. Aquatics have a strong presence with four public pools, including two competition-sized and one with a 1,000 sq-ft splash pad. A favorite with kids is DryTown Water Park where many spend endless hours splashing and sliding the summer away.

Housing

The City has a high percentage (68.23%) of resident homeowners, leading to a more stable workforce, stronger sense of community and a less transient-oriented population base. Palmdale continues to offer some of the most affordable housing in California, with thousands of acres of housing developments with stunning mountain and valley views. Many workers can still afford to live, as well as work, in Palmdale. Palmdale offers a variety of home choices for all stages of life including great starter homes, beautiful master-planned communities and thoughtfully designed senior housing. The City is developing multifamily and mixed-use standards and guidelines to work with developers to provide a wide range of housing opportunities for all.

Healthcare

Palmdale Regional Medical Center (PRMC) is providing state-of-the-art diagnostics, treatment and rehabilitation for residents and surrounding communities. PRMC continues to expand with the recent completion of The Birth Place, a 33,000 sq-ft maternity labor and delivery unit. Several modern medical offices and labs have been built around the Medical Center to serve physicians and their patients. Kaiser Permanente, Heritage Health Care, part of the High Desert Medical Group, and Sierra Medical Group all offer multispecialty facilities providing primary care, urgent care, lab, radiology and pharmacy services in Palmdale. Several long-term care facilities are also located in Palmdale as is a regional dialysis center.

Education

Quality education is a high priority in Palmdale. Education pathways along with City and state supported training facilities assist residents in finding employment close to home and provide the region’s skilled workforce. K-12 Education The City is served by two elementary school districts and a unified high school district providing world-class education to students and continuing a tradition of high academic achievement. Many of these local schools exceed the (formally) coveted 800 score on the Academic Performance Index administered by the California Department of Education. Additionally, students have access to six charter schools including Palmdale Aerospace Academy (TK-12) a Science, Technology, Engineering and Math (STEM) school which is a joint effort by Palmdale School District, City of Palmdale and NASA. Higher Education Palmdale offers something for everyone, from certified technical programs to two-year college and four-year university degrees.